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Time is money; spend it wisely



What we hear from the trenches: "Project planning is just an artefact, it's

not a core part of what gets done. You end up feeling like the project plan is working you versus you're working the plan." IT Director, Financial Services

"We prioritize the work based on who the stakeholders are

IT Director, Software Development

and what kind of noise they're going to make if we don't meet their needs. It comes down to who will scream at us the loudest. It's unfortunate, but that's the way it is."

CIO, Higher Education

"There seems to be a lack of trust in what we say we can deliver, which then puts us in a position to deliver more while failing to deliver quality."

Common Barriers to PPM Success Lack of project management

- Infrequent portfolio reviews
- · Perception of micromanagement
- Decision making by committee Lack of project team adoption
- Inability to balance resources across the portfolio Too many projects in pipeline
- Poorly defined portfolio decision criteria
- Decision processes not based on objective information
 - high value I projects

Successful PPM Practices Create Value





PPM is not a product (tool), and it is not a job description (Project Manager). It is a set of processes that need clearly articulated goals and wide participation

PPM is a Practice! Not software or a job description.

to be successful. Those who succeed, Organizations that have well managed struggle, often select



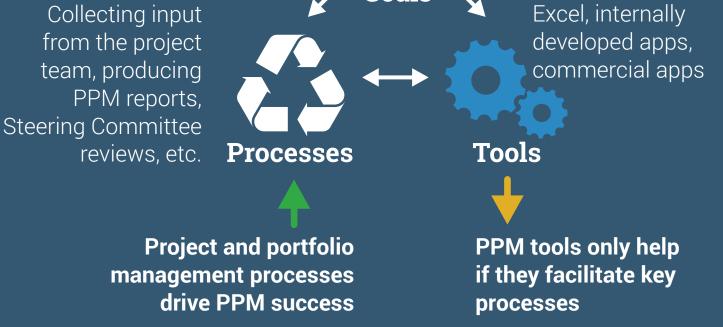
PPM processes, regardless of the tools they use.

tools to meet their goals without implementing the processes needed for success.

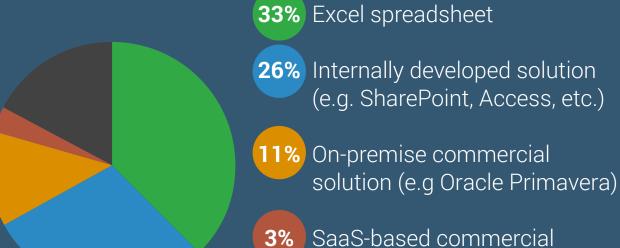


project timelines, identifying at-risk projects, etc.

Allocating funding, predicting



Magic Bullet Which of the following best describes your PPM solution?



spreadsheets.

15% We do not have a PPM After 15 years of PPM the number one solution for it remains Excel

solution

The three main drivers of PPM success are:







· PPM practice should be built around the least advanced,

 Organizations succeed by implementing processes that can be adopted by the entire organization, and then selecting tools to support those processes

least engaged, least sophisticated people.

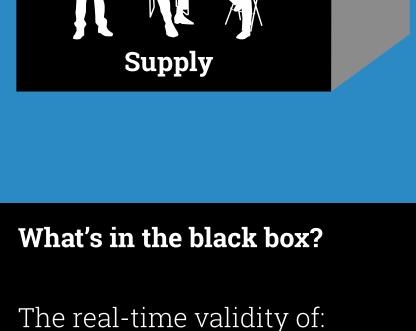
- A common mistake in developing a PPM strategy is to target the most engaged and advanced people, often with PMP (Project Management Professional) certifications. This approach tends to assure a lack of adoption by less advanced
- people, causing the necessary processes to break down.

What you can ask for

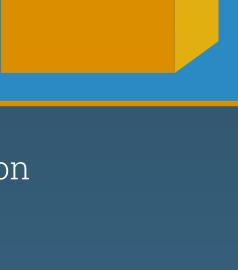




high-maturity activity in today's business environment.



Baseline Your Organization Step 1



• Skills requirements Resource assignments • Task and time line estimates

Work requirements

• Task and time line actuals

Visualize the Alignment

Step 2

Goals

Establish current and target maturity. Establish a Near-Term PPM Strategy Step 3



Tools

Use Info-Tech's PPM Strategy Development Tool

It's about utility not sophistication.

Set realistic capacity. Learn to decline projects. Determine a Long-Term Strategy Step 5

Base long-term goals on current reality.

Start this project today by calling 1-(800) 209-3616

