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GOLDEN RULES

FOR MAKING CHANGES IN THE
AREA OF REQUIREMENTS
DEFINITION & MANAGEMENT

1

NEVER UNDERESTIMATE
THE DIFFICULTY IN
MAKING CHANGE

PEOPLE NEED TO
EXPERIENCE A NEW
PROCESS TO UNDERSTAND
HOW IT IS DIFFERENT

2

YOU CAN GET
STAKEHOLDERS TOGETHER
IF YOU ARE **CLEAR** ABOUT
**EXPECTATIONS, NEEDS, AND
BUSINESS VALUE**

3

ELICITATION
EXCELLENCE **TAKES TIME**
TO BUILD AND MUST BE
**LEARNED THROUGH
EXPERIENCES**

4